LANGUAGE

UPGRADES

This section shows you some language upgrades you can make to sound more professional and fluent in the business setting. Identify the simple words you use and then practice the upgraded form.

Can do Actionable able to be done or acted on; having practical value. Let's focus on the **actionable** items first. Random **Arbitrary** based on random choice rather than any reason or system. The decision seemed **arbitrary** by some employees. Find out Ascertain to discover something. We conducted research to **ascertain** the potential demand for our new product. **Until now** As of yet up to the present time, so far. We haven't made a decision **as of yet**. Cancel Call off to cancel or abandon. They have decided to **call off** the seminar due to unforeseen circumstances. Do **Carry out** to perform or execute. It's important that we **carry out** this project on schedule. Go back to Circle back to revisit or return to a topic or issue. Let's **circle back** to this issue after hearing the full sales report. Confer to consult or discuss with others. Talk I will **confer** with the team leader before making any further decisions. Cultivate Develop to develop or improve through careful attention or effort. We are trying to **cultivate** more open communication among employees nowadays. Reduce Cut back to spend less, do less, or use less of something. We have decided to **cut back** on marketing expenses next quarter.

Detrimental Bad for causing harm or damage. Supply chain delays have been really **detrimental** to our global operations. Make different \rightarrow **Differentiate** to distinguish or set apart from others. It's important to **differentiate** ourselves from other players in the market. Down the line in the future, at a later point in time. Later I think this investment will be worth it **down the line**. Connect with \rightarrow **Engage** to actively participate in or become involved with. We are trying to **engage** clients through multiple platforms. Expedite to speed up or accelerate a process or task. Do quickly We decided to **expedite** the hiring process to quickly fill the vacant position. Exacerbate Make worse to make a problem or situation worse. Contacting the upset customer now will only **exacerbate** the problem. Fill in Explain to give someone extra or missing information. Could you **fill** me **in** on the Smith account situation? take action after an initial meeting or communication. Do Follow up I'll **follow up** on this issue after the meeting. Get the ball rolling to initiate or start a process or task. Start Let's **get the ball rolling** on this new project ASAP. Approve Give the thumbs up to approve of or show support for something. I've been **given the thumbs up** to expand our product range later this year. **Going forward** In the future; from now on. In the future We will be far more careful with spending **going forward**.

Control	\rightarrow	Handle	to deal with, have responsibility for, or be in charge of.
		i ii nanaie ali chen	t consultations going forward.
Warning	\rightarrow	Heads-up	a warning or piece of advice so that you are prepared.
		Thanks for the hea	ads-up about the performance evaluation; I had no idea!
Soon	\rightarrow	Imminent	likely to happen very soon.
		We are excited to a	announce that the new product launch is imminent .
Use	\rightarrow	Implement	to start using a plan or system.
		We hope to imple	ment the new software system by the end of this quarter.
Show	\rightarrow	Indicate	to show, point, or make clear.
		The sales figures ir	ndicate a significant increase in revenue.
Regarding	\rightarrow	In terms of	in relation to something.
		In terms of marke	t share, our company is currently the industry leader.
		1 24 11	
At the start	\rightarrow	Initially	at the beginning.
		Initially , we are ju	st trying ascertain what the client actually needs.
Necessary		Integral	very necessary and important as a part of something.
Necessary			
		не nas become an	integral part of the team.
Want to	\rightarrow	Keen (to)	very interested or eager (to do something).
			to get this project wrapped up before the end of the quarter.
		We are really Reen	get tins project mapped up before the end of the quarter.
Update	\rightarrow	Keep SMN post	ed to make sure someone knows what is happening.
		Please keep me p	osted on any updates regarding the upcoming conference.
		•	
Investigate	\rightarrow	Look into	to examine the facts about a problem or situation.
		We will look into t	the issue and provide you with a detailed report on the findings.

Increase	\rightarrow	Maximize	to make as big in amount, size, or importance as possible.
		We can maximize	productivity by implementing new time management techniques.
Change	\rightarrow	Modify	to make changes to something to improve or adapt it.
		I need to modify to	he marketing strategy to target a broader audience.
Tell	\rightarrow	Notify	to tell someone officially about something.
		Please notify the t	eam that the meeting has been called off.
Many	\rightarrow	Numerous	many; a great number of.
		There are numero	us reasons why we have decided to turn down the project.
Start	\rightarrow	Outset	the beginning.
		This project has be	en difficult from the outset .
Important	\rightarrow	Paramount	more important than anything else.
		Getting this projec	t done by the deadline is absolutely paramount .
Before	\rightarrow	Getting this project Prior	t done by the deadline is absolutely paramount . coming before in time, order, or importance.
Before	\rightarrow	Prior	, , ,
Before Do first	\rightarrow	Prior	coming before in time, order, or importance.
	\rightarrow	Prior I always research t	coming before in time, order, or importance. he client prior to engagement.
	\rightarrow	Prior I always research t	coming before in time, order, or importance. the client prior to engagement. to arrange and/or deal with tasks in order of importance.
Do first	\rightarrow	Prior I always research t Prioritize I need you to prior Push back	coming before in time, order, or importance. the client prior to engagement. to arrange and/or deal with tasks in order of importance. ritize the Samsung project for the remainder of this quarter.
Do first	\rightarrow \rightarrow	Prior I always research t Prioritize I need you to prior Push back	coming before in time, order, or importance. the client prior to engagement. to arrange and/or deal with tasks in order of importance. Pitize the Samsung project for the remainder of this quarter. to delay something; postpone.
Do first Delay	\rightarrow	Prior I always research t Prioritize I need you to prior Push back Due to unforeseen Put together	coming before in time, order, or importance. the client prior to engagement. to arrange and/or deal with tasks in order of importance. ritize the Samsung project for the remainder of this quarter. to delay something; postpone. circumstances, we need to push back the deadline
Do first Delay	\rightarrow	Prior I always research t Prioritize I need you to prior Push back Due to unforeseen Put together	coming before in time, order, or importance. the client prior to engagement. to arrange and/or deal with tasks in order of importance. ritize the Samsung project for the remainder of this quarter. to delay something; postpone. circumstances, we need to push back the deadline to assemble/create something by combining various parts.

Contact	\rightarrow	Reach out	to communicate with someone (especially via phone/email)
		Don't hesitate to re	each out to me if you have any follow-up questions.
Skills	\rightarrow	Skill set	the combination of different skills that someone has.
		He has a really dive	erse skill set ; I'm excited to start working with him.
Simplify	\rightarrow	Streamline	to make a something simpler and more effective.
		Due to increasing o	costs, it would be wise to streamline the business.
Quick	\rightarrow	Swift	happening or moving quickly or within a short time.
		Thanks for the swi	ft reply.
Harmony	\rightarrow	Synergy	cooporation causing greater results than individually.
		The partnership cr	eated a synergy that boosted their market share.
Deal with	\rightarrow	Take care of	to deal with something.
		Let's take care of t	he details after this meeting.
Partly	\rightarrow	To a certain exte	ent somewhat; partly.
		I agree with you to	a certain extent.
Chat	\rightarrow	Touch base	to briefly talk to someone.
		I'll go over the num	bers and touch base with you at the end of the week.
Very	\rightarrow	Tremendously	to a very great amount or level.
		You have been tre l	mendously helpful throughout this project.
Everywhere	\rightarrow	Ubiquitous	seeming to be everywhere.
		We hope our appli	cation will become ubiquitous in the domestic market.
Explain	\rightarrow	Walk through	to slowly and carefully explain something.
		Could you walk m	e through your plan for the product launch?